



Law Ofc. of Francine D. Ward
74998 Country Club Drive, Ste. 220-402 | Palm Desert, CA 92260

TIP Sheet

Imagine this:

You are a new or seasoned stylist, the owner of your own shop, or just the creative genius behind someone else's brand. Either way, here are a few things you **MUST** know:

1. If you offer ANY chemical service, e.g., hair extensions, relaxer, color, waxing, acrylic nails, you need enforceable *customized* agreements.
2. Communication—BEFORE you start working with any customer—is critical. Take nothing for granted. There are too many horror stories of what happens when someone in the beauty industry enters a relationship thinking, "I Got this!"
3. If you are an independent contractor KNOW the law of your state, especially California. The rules of the game have changed.
4. Have a basic understanding of tax law. Whether you own a business, or you are an independent, know what is included in gross income and what can be excluded. The Tax Cuts and Jobs Act has also changed the rules—at least temporarily.
5. If you work in the beauty industry you **MUST** have your own insurance, even if your shop owner has theirs. If you are renting a chair or space, you need insurance.
6. If you come up with a slogan, a cool logo, a distinctive business name—protect it before someone else does!
7. If you have written a book, created videos, an audio program, a web site with all the bells and whistles, and any other original creative content—protect it, before someone else does!

I'm attorney Francine Ward. Feel free to contact me for a complimentary 30-minute consult to determine your needs and IF I am a good fit. Feel free to visit my website, email me at info@fwardattorney.com, or give me call at (760) 636-0066.

(760) 636-0066 [Ofc] | (415) 225-5783 [cell]

<http://fwardattorney.com> | info@fwardattorney.com